



Volume 8, No. 1 • Spring 2008

Route To:

The Latest News



A.Y. McDonald is now stocking our new “McGrip” series compression system for use with IPS polyethylene (ASTM D2662 SIDR 7). Simply add the suffix “-3G” to any item available in the McQuik Series (-3Q). Call Customer Service for more information. See next quarter’s Brass Banner for full details.

Did you know...



United Way

Dubuque-based A.Y. McDonald employees contributed over \$45,000 to the United Way during their recent campaign. This is in addition to the company’s \$31,000 contribution. All together, A.Y. McDonald and its employees contributed \$76,000 to this important community charity.

Commitment to Service Simple as “Same Day Air”

A.Y. McDonald customers commonly request product to be shipped “Next Day Air” when they have a contractor or municipality in quick need of water works brass and have become accustomed to A.Y. McDonald having it on the shelf ready to ship, no matter how late in the day their request comes into the Customer Service Department. But recently, A.Y. McDonald was given the opportunity to take our commitment to service to the next level, and well beyond!



While attending a factory tour and training session in Dubuque, an east coast distributor of A.Y. McDonald products received a call from a customer back home. They needed some 16” bronze saddles and they needed them in a hurry. At 11:45 AM, the distributor spoke to his A.Y. McDonald salesman, who was along on the trip, about his situation. The A.Y. McDonald salesman found out that the saddles were not in stock but the component parts were. On short notice over the lunch hour, the A.Y. production team went into high gear to get the product assembled, boxed, and driven to the Dubuque Regional Airport to meet the customers who were departing after lunch to return home via the A.Y. McDonald corporate aircraft. The saddles were in Virginia that afternoon via “Same Day Air”!

At A.Y. McDonald, we love a challenge, especially when it involves meeting the needs of our customers. We don’t consult a procedures manual when confronted with an extraordinary request. Each situation requires a different approach. We find out what is required to service the customer and then go to work to get it done. We may not always be able to “pull a rabbit out of the hat”, but rest assured, you’re A.Y. McDonald team will give it their best efforts and think creatively to meet your needs.

When you give us a challenge, you provide us with a chance to exceed your expectations. We would appreciate the opportunity to be of service!

We hope you enjoy the Brass Banner!
Give us your feedback at 800-292-2737 or
sales@aymcdonald.com

New! Curb Box Repair Couplings

The New Curb Box Repair Couplings from A.Y. McDonald Mfg. Co. are available to fit 1", 1 1/4", 1 1/2" and 2" pipe sizes.

These couplings can be utilized to repair or extend existing curb box pipes without digging up the entire curb box.

The body is made entirely of cast iron and utilizes stainless steel hex bolts for a secure and noncorrosive connection to existing pipe.

Features:

- All cast iron body
- Stainless steel hex bolts
- Top Repair Section "TRS" is threaded to accept existing or new lid.

To Order:

- 5601TRS for 1" Top Repair Section
- 5604TRS for 1 1/4" Top Repair Section
- 5605TRS for 1 1/2" Top Repair Section
- 5606TRS for 2" Top Repair Section
- 5601RC for 1" Repair Coupling
- 5604RC for 1 1/4" Repair Coupling
- 5605RC for 1 1/2" Repair Coupling
- 5606RC for 2" Repair Coupling



Specify THIS... Thermoplastic Yoke Box Lids



Standard Locking Lid without ERT mount or 2" hole

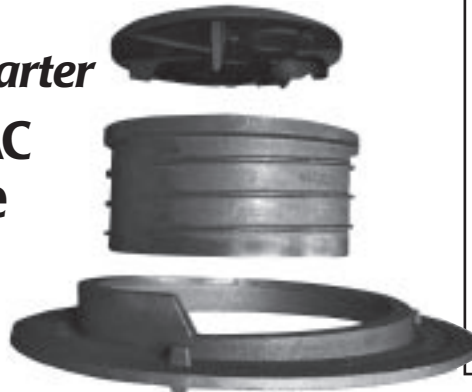


Lattice design for added strength

In response to advancing technologies in meter reading, A.Y. McDonald Mfg. Co. now offers a plastic lid for the 75-series Yoke box. This new product delivers a great benefit to customers converting to radio read systems for reading the water meter. Radio transmission signals can be read at longer distances when traveling through plastic, than the traditional cast iron lid. Lids are available in locking and non-locking styles and can be ordered with an optional under-mount carriage to support the reading device. Ask for information today!!

Feature of the Quarter 74R32AC, 74R3AC Rotational Frame and Cover

A.Y. McDonald Mfg. Co. now offers a rotational frame and cover to fit 18" and 20" inside diameter pits with the ability to adjust the top of the cover to your grade (maximum 6 1/2"). These frames accept "A" or "C" Style lids so you do not have to mix lids in your system. These frames can also be put into sidewalks where they eliminate trip hazards.



For more information about these and other products, visit our web site at www.aymcdonald.com

Meet Our Employees...

Todd Dreesman – Southeast Regional Sales Manager



Todd Dreesman

Todd Dreesman started with A.Y. McDonald as a college intern in the Customer Service Department in 1987. Upon graduation from the University of Iowa, Todd was hired full time in 1988 and placed in the Territory Manager training program. He relocated to Cincinnati in 1988 where he was Territory Manager for 11 years. In 1999, Todd was promoted to Southeast Regional Sales Manager and moved to suburban Atlanta, where he also serves as Territory Manager.

Todd and his wife, Deb, have three children. In his free time, Todd enjoys boating, golfing, attending his children's sporting events, and rooting on the Iowa Hawkeyes.