



To: A.Y. McDonald Natural Gas Customers
From: Charles "Chip" Piekenbrock
Date: March 17, 2025
RE: Natural Gas Price Increase Effective April 2, 2025

A.Y. McDonald Mfg. Co. will implement a 5% price increase on all Natural Gas products and a 10% price increase on accessories effective April 2, 2025. This will be applied to quotes and list pricing. On quoted product within product classes 312 (ball valves) and 313 (bypass ball valves), only selected items will be subject to the 5% increase. This price increase does not affect any other A.Y. McDonald Mfg. Co. product lines.

New orders:

- Any new order that is requesting to ship on April 2, 2025, or after will receive the new pricing.
- Any new order received before the April 2, 2025, price increase will be required to take product as soon as it is ready to ship (no requested ship date) or be subject to the price increase.

Existing orders:

- If a line on an existing order is requested by the customer to be pushed out past April 2, 2025, it will be subject to the new pricing.

Full Freight Allowance (FFA) requirements will also be changed to cover cost increases in this segment. Effective April 2, 2025, the FFA requirement will increase from \$2,500 net to \$3,000 net.

Our digital catalog, as well as excel and PDF files of the new pricing will be available on our website prior to the effective date. You may check your item net pricing after the effective date via our customer portal at aymcdonald.com. Should you need assistance with pricing or logging into our customer portal, please contact our Customer Service Department by calling 1-800-292-2737 or e-mail sales@aymcdonald.com.

We realize the amount of work that it takes on your part to implement price changes. The A.Y. McDonald Family appreciates your understanding and thanks you for your support of our 169-year-old business. Please contact your Territory Manager or me directly with any questions you may have.

Sincerely,

Charles "Chip" Piekenbrock
Vice President of Sales

A.Y. McDonald Mfg. Co.