



April 25, 2022

Dear A.Y. McDonald Natural Gas Customer,

As a manufacturer, A.Y. McDonald Mfg. Co. has experienced rising costs to materials, labor, and freight, and we have also been affected by the supply chain and availability of goods. In response to these increases, effective 5:00 PM CDT on May 24, 2022, A.Y. McDonald Mfg. Co. will implement an 8% increase on all natural gas products. Price increases will be applied to quotes and list pricing effective May 25, 2022. This price increase does not affect A.Y. McDonald Mfg. Co. Water Works, Pump, or Plumbing products.

New orders:

- Any new order that is requesting to ship on May 25, 2022, or after will receive the new pricing.
- Any new order received before the May 25, 2022, price increase will be required to take product as soon as it is ready to ship (no requested ship date) or be subject to the price increase.

Existing orders:

- If a line on an existing order is requested by the customer to be pushed out past May 25, 2022, it will be subject to the new pricing.

We realize the amount of work that it takes on your part to implement price changes. We strive to give advanced notice of price increase notifications. However, due to current conditions, we may not be able to provide that with future price adjustments. The A.Y. McDonald Family appreciates your partnership and cooperation and thanks you for your support of our 166-year-old business. Please contact your Territory Manager, Manufacturer Representative, or either of us directly with any questions you may have.

Sincerely,

Charles "Chip" Piekenbrock
Vice President of Sales

Nicole Neuhaus
Natural Gas National Sales Manager

A.Y. McDonald Mfg. Co.